PETRONICH PIPE SOLUTIONS PTY LTD

Specialist Piping, Industrial Supply & Project Solutions

Australian Technical & Commercial Support | Global Manufacturing Capability | Project-Specific Supply

7 Foden Avenue, Campbellfield VIC 3061, Australia
+61 3 9333 7701 | 1300 084 965
inquiry@petronich.com.au
www.petronich.com.au

COMPANY OVERVIEW

Petronich Pipe Solutions Pty Ltd is an Australian specialist supplier and technical solutions provider supporting the **mining, water, wastewater, oil & gas, energy, industrial, infrastructure and marine sectors**.

Our business model combines an **Australian technical and commercial point of contact** with carefully selected and prequalified international manufacturing partners.

We work with customers from the early stages of a project through product selection, technical review, custom manufacture, QA/QC, inspection, international logistics and final delivery.

Petronich is positioned to assist customers requiring specialist products or project-specific solutions that may not be readily available through conventional local supply channels.

Our objective is simple:

To provide Australian project owners, engineers and contractors with reliable access to specialist international manufacturing capability while managing the technical, quality, commercial and logistical process locally.

OUR CORE CAPABILITIES

Petronich's capability extends beyond simply supplying products.

We can support customers with:

- Specialist piping and industrial product supply

- Technical review of project requirements
- Product selection and specification support
- Design and application advice
- Project-specific and custom manufacture
- Custom fabrication
- Prefabricated and assembled pipe spools
- Fittings, flanges and specialised components
- Review of drawings, specifications and BOQs
- Manufacturer selection and prequalification
- QA/QC coordination
- Material traceability
- Certification and manufacturing documentation
- Third-party inspection coordination where required
- International procurement
- Air and sea freight
- Door-to-door project logistics
- Customs clearance coordination
- Project-specific delivery support

This allows customers to deal with **one Australian point of contact** rather than independently coordinating multiple overseas manufacturers, freight providers and technical parties.

PRODUCT CAPABILITY

GRE / GRP Piping Systems

Petronich supplies specialist **Glass Reinforced Epoxy (GRE) and Glass Reinforced Plastic (GRP) piping systems** for demanding industrial and infrastructure applications.

Our capability includes:

- GRE / GRP pipes
- High-pressure and low-pressure systems
- Fittings
- Elbows
- Tees
- Reducers
- Flanges
- Custom fabricated spools
- GRE liners
- Marine and offshore piping systems
- Corrosion-resistant piping solutions

Applications include:

- Oil & gas
- Mining
- Water and wastewater
- Cooling water
- Desalination
- Chemical processing
- Industrial plants
- Marine and offshore applications
- Corrosive fluid services

Products are available to applicable project-specific API, ISO and international requirements through our approved manufacturing partners.

Carbon Steel Pipe & OCTG

Petronich provides carbon-steel piping and tubular solutions for industrial, energy and infrastructure applications.

Products can include:

- Carbon steel pipe
- Casing
- Tubing
- OCTG products
- Couplings
- Pup joints
- Fittings
- Elbows
- Tees
- Reducers
- Flanges
- Crossovers
- Premium connections
- Custom CNC-machined components

Applications include:

- Oil & gas
- Petrochemical
- Mining
- Power generation
- Industrial facilities
- Infrastructure
- Water and steam systems

- Structural applications

Project-specific material specifications, testing requirements and certification can be reviewed before quotation.

Stainless Steel Wedge Wire Screens

Petronich supplies engineered stainless-steel wedge wire screening and filtration products.

Applications include:

- Mining and mineral processing
- Gold processing
- Water wells
- Groundwater extraction
- Water treatment
- Industrial filtration
- Oil & gas
- Sand control
- Chemical processing
- Intake and filtration systems

Products can be custom manufactured to suit:

- slot size;
- diameter;
- length;
- material grade;
- end connections;
- flange requirements;
- threaded connections;
- welded assemblies;
- and project drawings.

INDUSTRIES WE SUPPORT

Mining & Mineral Processing

Petronich supports mining projects requiring:

- corrosion-resistant piping;
- water and process piping;
- slurry and chemical applications;
- wedge wire screens;

- specialised fabricated components;
- and project-specific supply packages.

Water & Wastewater

Solutions can support:

- water treatment plants;
- wastewater facilities;
- desalination;
- seawater systems;
- cooling water;
- pumping infrastructure;
- filtration;
- and corrosion-resistant pipe networks.

Oil & Gas

Capabilities include:

- GRE piping systems;
- carbon steel piping;
- OCTG;
- high-pressure applications;
- liners;
- fittings;
- specialised connections;
- and project-specific piping packages.

Energy & Industrial

Petronich can support:

- power generation;
- cooling water systems;
- chemical processing;
- industrial plants;
- renewable energy infrastructure;
- process piping;
- and specialised corrosion-resistant applications.

Marine & Offshore

Our composite piping capability can support suitable:

- marine vessels;
- offshore platforms;
- seawater services;
- ballast systems;
- cooling systems;
- process lines;
- and other marine applications.

PROJECT-SPECIFIC & CUSTOM SUPPLY

A key Petronich capability is our ability to work from the customer's **drawing, specification or project requirement**, rather than supplying only standard catalogue products.

Customers can provide:

- engineering drawings;
- piping layouts;
- specifications;
- BOQs;
- datasheets;
- material requirements;
- pressure and temperature requirements;
- quantities;
- and required delivery schedules.

Petronich can then coordinate with the appropriate manufacturing partner to determine a technically and commercially suitable solution.

Where appropriate, products may be:

- manufactured to project dimensions;
- fabricated into assemblies;
- supplied as prefabricated spools;
- inspected before dispatch;
- and delivered as a coordinated project package.

MANUFACTURER SELECTION & PREQUALIFICATION

Petronich does not select manufacturing partners on price alone.

Before establishing supply relationships, we assess factors including:

- manufacturing capability;
- production facilities;
- quality systems;
- technical capability;
- international certifications;
- testing facilities;
- previous project experience;
- export experience;
- material traceability;
- documentation systems;
- production capacity;
- and ability to meet project-specific requirements.

Our model enables Petronich to access specialist manufacturing capabilities internationally while maintaining an Australian commercial and technical interface for the customer.

QUALITY ASSURANCE & QUALITY CONTROL

Quality assurance and traceability are fundamental to our supply process.

Depending on product and project requirements, documentation can include:

- Material Test Certificates
- Manufacturing records
- Batch traceability
- Inspection reports
- Hydrostatic testing
- Non-destructive testing
- Dimensional inspection
- Manufacturing test reports
- Product certificates
- Quality documentation
- Third-party inspection reports where specified

Certification and testing requirements are reviewed on a **product-specific and project-specific basis** before supply.

Our objective is to provide engineers, procurement teams and project owners with a clear documentation trail from manufacturing through to delivery.

INTERNATIONAL PROCUREMENT & LOGISTICS

Petronich provides substantial experience in international trade and supply-chain coordination.

Our capability includes:

- sourcing and evaluating international manufacturers;
- negotiating international supply arrangements;
- coordinating manufacturing schedules;
- factory communication;
- export documentation;
- international air freight;
- international sea freight;
- containerised shipments;
- door-to-door logistics;
- customs clearance coordination;
- import documentation;
- and final Australian delivery.

We also consider applicable Australian Free Trade Agreement arrangements and origin requirements where relevant to assist with efficient landed-cost management.

This experience provides customers with greater confidence when sourcing specialised products internationally and reduces the need for the customer to independently manage multiple overseas parties.

AUSTRALIAN CUSTOMER SUPPORT

Petronich provides customers with an Australian point of contact throughout the transaction.

Our Australian role can include:

Project Enquiry
↓
Technical Review
↓
Manufacturer Selection
↓
Technical & Commercial Quotation
↓
Manufacturing Coordination
↓
QA/QC & Documentation
↓
Inspection

↓
International Freight & Customs
↓
Australian Delivery
↓
Post-Supply Technical Support

This integrated approach is intended to reduce procurement complexity and provide customers with greater visibility throughout the supply process.

INTERNATIONAL TRADE EXPERIENCE

Petronich and Sam Estepho bring substantial practical experience in international trade, procurement and logistics.

This includes experience in:

- identifying suitable international manufacturing sources;
- conducting supplier due diligence;
- negotiating commercial supply arrangements;
- coordinating international transactions;
- managing air and sea freight;
- door-to-door logistics;
- customs clearance;
- import documentation;
- landed-cost management;
- and applicable Australian Free Trade Agreement considerations.

This commercial and logistics knowledge complements Petronich's technical supply capability and provides customers with a single point of coordination from manufacturer to project destination.

COMMERCIAL CAPABILITY

Petronich recognises that major project owners and Tier 1 contractors require confidence not only in product quality but also in a supplier's commercial ability to perform.

As Petronich continues to expand its Australian project activities, major opportunities are assessed individually according to:

- contract value;
- manufacturing lead time;
- supplier payment terms;
- customer payment terms;

- project risk;
- logistics requirements;
- insurance requirements;
- and working-capital requirements.

Where appropriate and subject to approval, Petronich can investigate project-specific commercial support arrangements including:

- trade finance;
- invoice finance or factoring;
- supplier-supported terms;
- project-specific finance;
- and appropriate product liability or project insurance.

This project-by-project approach allows Petronich to structure larger transactions responsibly while maintaining appropriate commercial controls.

WHY PETRONICH?

One Australian Point of Contact

Customers communicate with Petronich locally while we coordinate the international supply chain.

Specialist International Manufacturing Access

We identify and work with manufacturers selected for their technical capability, quality systems and ability to meet project requirements.

Customised Solutions

We are not limited to catalogue products. Project drawings and specifications can be reviewed for custom supply and fabrication.

Technical Support

We assist customers with product selection, technical review and specification requirements.

Quality & Traceability

QA/QC, manufacturing documentation, testing and traceability are incorporated according to product and project requirements.

International Logistics Experience

We coordinate manufacturing, freight, customs and delivery rather than leaving customers to manage international procurement independently.

Flexible Project Approach

Petronich can support anything from a specialist individual component through to a coordinated project-specific supply package.

OUR VALUE PROPOSITION

Petronich provides Australian project owners, engineers and contractors with a single technical and commercial interface for accessing specialist international manufacturing capability.

We combine:

Technical Knowledge

- **Prequalified Manufacturing**
- **Custom Supply & Fabrication**
- **QA/QC & Certification**
- **International Procurement & Logistics**
- **Australian Project Support**

to provide a controlled and transparent specialist supply solution.

PROJECT ENQUIRIES

We welcome opportunities to review:

- project specifications;
- RFQs;
- drawings;
- BOQs;
- piping schedules;
- datasheets;

- technical requirements;
- and alternative supply solutions.

Early engagement allows Petronich and our manufacturing partners to review technical requirements, production capability, certification, logistics and commercial options before final project procurement.

CONTACT PETRONICH

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